

Navigating the Energy Crisis; procuring a good buying strategy & Kick starting Net Zero

ABLE

22nd November 2022

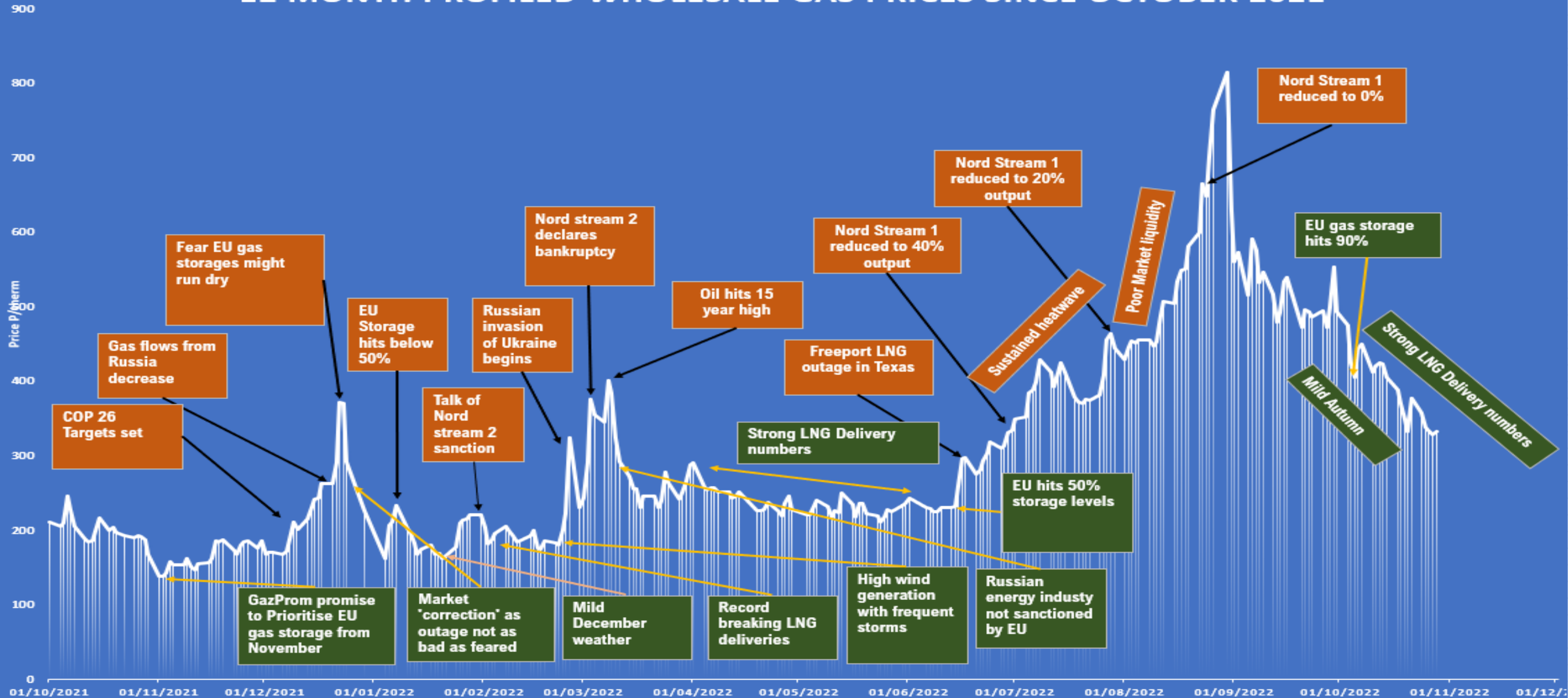
POSITIVE + ENERGY

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Historical wholesale gas prices, what and why

12 MONTH PROFILED WHOLESALE GAS PRICES SINCE OCTOBER 2021



Our offer to
ABLE
customers

- ⚽ **Relevant Experience** - Working with 3,500 live education customers
- ⚽ **Substantial** - 250 members of staff
- ⚽ **Compliant** – ISBL Energy Procurement Framework for electricity and gas purchasing from 12 suppliers
- ⚽ **Options** – we have options for your energy contracts, including fixed, flexible, baskets, you can choose the length of contract as well as green energy options
- ⚽ **Here to delight our customers;** we're here to normalise contractors and suppliers in a demanding industry so you can have peace of mind that energy and net-zero is fully managed
- ⚽ **Expertise** - 60 technical experts to help you with you with your net zero journey

ABLE
members -
What do the
energy
market rises
mean for
you?

Who has seen the impact of the price rises?

Are you in a local authority derived contract? If via CCS – Prices change every April – 6 months termination period

Can you accurately judge your budgets?

Scenario	Electricity	Gas	Total
Usual Energy Budget (e=17p/kWh g=2.5p/kWh)	£19,125	£6,875	£26,000
Energy Budget from your next renewal Based on current pricing/ market knowledge) (e=50p/kWh g=12p/kWh)	£61,875	£33,000	£94,875
Worst case budgets If markets from August/ September 2022 apply (e=100p/kWh g=26p/kWh)	£112,500	£71,500	£184,000

Can you afford to not be in control of this?

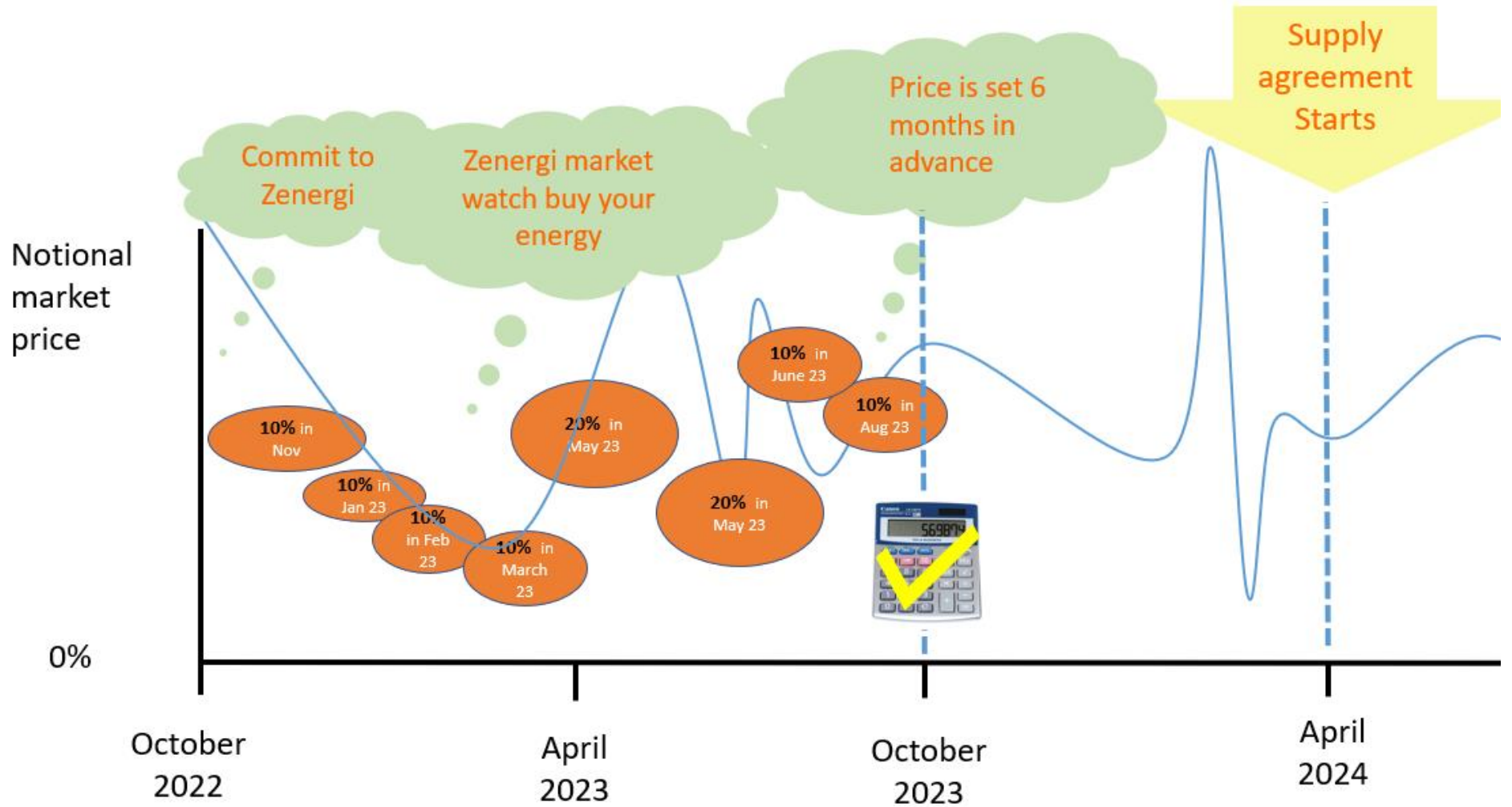
A better strategy for Education

A longer window flexible purchasing model that fixes your energy

- ***Minimise the risk*** of a volatile and unpredictable market by spreading out your buying decisions over a longer term and segmenting them (not 6 months like in your current situation)
- Enter into ***longer term buying strategies*** so that energy can be purchased further into the future
- ***A good average*** – won't be cheapest price but it will not be most expensive
- Benefit from being ***kept informed*** on budgetary implications and the progress of the buying strategy on a quarterly basis through Zenergi
- ***Sounds expensive?*** No.. Our average fee is merely 0.3p/kWh, about 1% of your spend.

The solution;
flexible
buying could
work for you
– an example

Example – Set Budget strategy: **100% pre-purchased 6 months prior to start**



What better time to achieve net zero?

Zen- Zero

“It’s not a matter of whether there’s a climate crisis the question is how & what we all do to resolve it”

ABLE Support Survey
Flexible energy fully renewable procurement
Energy data analysis - how do you compare to other schools on the ABLE league table? What should be your focus? Electricity/ Gas
Compliance - DEC's / carbon reporting – ABLE reduced pricing
Energy auditing / educational workshops - can we help you shed 20% off your consumption?
Deliver - Design, specify, tender with 3+ contractors & implement projects such as solar PV, LED lighting
Ongoing Energy/ Carbon performance tracking

Start
(or continue)
a
conversation
with us

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