# Demonstrating Impact & Gaining Recognition Workshop

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# Why Listen To Me?





# Your Knowledge

#### What You Know:

- 1. Qualifications
- 2. Skills
- 3. Experience
- 4. Your School
  - Context
  - Community
  - Staff
  - What makes it tick...

### Your Role

#### What Your Role Is & Isn't:

- 1. Where it sits on the leadership diagram
- 2. What areas you lead on and what areas you support
- 3. What the expectations are of you and your role
- 4. How people view your role

## Your Relationships

#### What Your Relationships Are Like:

- 1. How your role links to other leadership roles
- 2. Whether you are a member of the SLT
- 3. Whether you are a part of the SLT
- 4. Whether you are isolated or integrated
- 5. Whether you are influential or ignored

# Your Way of Working

#### How You Do Your Job:

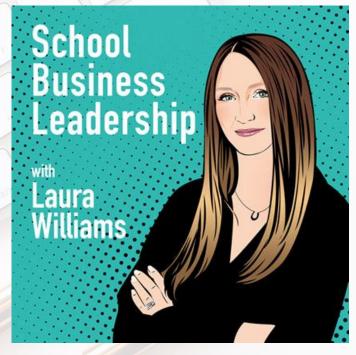
- 1. How you work
- 2. How you communicate
- 3. How you present and share your knowledge
- 4. How you get things done

## Your Presentation

#### How You Present Yourself:

- 1. What you look like
- 2. What you act like
- 3. How you conduct yourself
- 4. How you look after yourself
- 5. How much you value yourself

## Further SBL Support



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